

Do you export???

***Will this loan assist you in
exporting???***

ATTENTION LENDERS- As you are all aware, your SBA North Florida District Office has loan goals in several categories and we need your assistance in making these goals. One of our critical goals relates to EWCP and International loans. Please be sure that your borrowers answer the critical question, *Do you export or will this loan assist you in exporting*. This question can be found on virtually every SBA loan application and on the forms submitted to the PLP Center (SBA Form 1919 and 1920).



If your applicant answers in the affirmative, the district or the Loan Processing Center will properly code the loan so that we receive credit toward our goals. Assistance to firms that export even small amounts will help us achieve this goal. Please feel free to call us if you have any questions and know that we appreciate your assistance in this matter. The North Florida District office may be contacted at (904) 443-1900 or lola.kress@sba.gov.

SBA North Florida District Office: 7825 Baymeadows Way, Suite 100B, Jacksonville, FL 32256-7504
Ph: (904) 443-1900 Fax: (904) 443-1980 Website: <http://www.sba.gov/fl/north/>

To subscribe (or un-subscribe) to this monthly publication, please
e-mail lola.kress@sba.gov with your request.

Loan Reports For North Florida as of February 29, 2004

Top 10 7(a) Lenders by Number of Loans Made for FY 2004 As of February 29, 2004

BANK OF AMERICA, NATIONAL ASSOCIATION	186	\$5,416,400.00
CAPITAL ONE, FEDERAL SAVINGS BANK	54	\$2,920,000.00
INNOVATIVE BANK	51	\$375,000.00
BANCO POPULAR NORTH AMERICA	33	\$6,438,500.00
CIT SMALL BUSINESS LENDING CORPORATION	32	\$14,939,400.00
BUSINESS LOAN CENTER, LLC	11	\$6,582,000.00
FIRST COAST COMMUNITY BANK	9	\$4,577,300.00
BANK OF PENSACOLA	9	\$1,381,000.00
BANKFIRST	9	\$2,771,000.00
COMERICA BANK	8	\$4,025,300.00

504 Lenders by Number of Loans Made for FY 2004 As of February 29, 2004

Lender	No. of Loans	Dollars
FLORIDA FIRST CAPITAL FINANCE CORPORATION, INC.	20	\$7,347,000.00
JACKSONVILLE ECONOMIC DEVELOPMENT COMPANY, INC.	16	\$4,364,000.00
FLORIDA BUSINESS DEVELOPMENT CORPORATION	7	\$3,638,000.00
BUSINESS DEVELOPMENT CORPORATION OF NORTHEAST FLORIDA, INC.	6	\$3,180,000.00
ST. PETERSBURG CERTIFIED DEVELOPMENT CORPORATION	2	\$631,000.00
TOTAL:	51	\$19,160,000.00

North Florida District Office
Loan Activity by County for FY 2004
As of February 29, 2004

County	Number of Loans	Dollar Amount
ALACHUA	16	\$1,860,000.00
BAKER	1	\$10,000.00
BAY	7	\$1,629,800.00
BRADFORD	1	\$107,000.00
CITRUS	8	\$740,000.00
CLAY	13	\$3,264,800.00
COLUMBIA	4	\$1,614,000.00
DUVAL	91	\$14,632,140.00
ESCAMBIA	26	\$5,635,800.00
FLAGLER	15	\$981,200.00
FRANKLIN	1	\$15,000.00
HAMILTON	1	\$140,000.00
HERNANDO	17	\$2,231,800.00
HOLMES	1	\$50,000.00
JACKSON	1	\$236,000.00
LAKE	19	\$3,068,500.00
LEON	16	\$2,779,000.00
LEVY	3	\$175,000.00
MARION	9	\$3,445,000.00
NASSAU	11	\$3,086,800.00
OKALOOSA	11	\$2,500,000.00
ORANGE	160	\$26,176,800.00
PUTNAM	2	\$250,000.00
SANTA ROSA	8	\$1,393,000.00
SEMINOLE	57	\$9,129,100.00
ST. JOHNS	18	\$6,193,000.00
SUMTER	2	\$1,336,000.00
SUWANNEE	3	\$338,000.00
TAYLOR	1	\$100,000.00
VOLUSIA	36	\$7,792,700.00
WAKULLA	1	\$5,000.00
WALTON	2	\$125,000.00
WASHINGTON	1	\$35,000.00
TOTAL:	563	\$101,075,440.00